



Sales Development Manager Germany (f/m) Turolla OCG

TurollaOCG, a member of the Sauer-Danfoss Group, manufactures, promotes and sells gear pumps and -motors in global markets.

In TurollaOCG we have outstanding delivery and quality performance. We have positioned ourselves in the market as a fast and reliable business partner with focus on responsiveness and fast and reliable delivery of services and products.

At present, we have two Sales Development Managers in Germany (one position open) to attend on our approx. 70 direct OEMs. Your mission is to grow sales to already existing customers and gain new potential at prospective customers for fan drive systems.

Join TurollaOCG and be a part of the team that successfully and profitably grow our sales in Germany.

Key Responsibilities:

- Customer visits and Management of app. 35 OEM's
- Increase Sales to existing customers
- Develop German Fan Drive Market
- Responsive and proactive customer contact
- Achieve results and profitable sales together with the whole TurollaOCG organization

Qualifications:

- University degree in engineering or Business Administration or corresponding education
- Solid experience in account management and sales to OEM's in the hydraulics or related industry
- English and German language fluently
- Customer oriented, extrovert, dynamic and straightforward
- Structured approach to collaborating with our support organization in Bologna (Italy) and Povazska (Slovakia)

For additional information please contact:

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Please send your application marked with reference-no. "NMS11-73" to:

Frank Preiss, Human Resources,
fpreiss@sauer-danfoss.com

Application Deadline: November, 4th 2011

